

**HGHL Holdings Limited**  
**Financial Statements**  
**for the year ended 31 March 2019**

Registered number: 08302976

# **HGHL Holdings Limited**

## **Contents**

	<b>Page</b>
<b>Directors' report</b>	<b>1</b>
<b>Statement of directors' responsibilities in respect of the directors' report and the financial statements</b>	<b>2</b>
<b>Independent auditor's report to the members of HGHL Holdings Ltd</b>	<b>3</b>
<b>Statement of Profit and Loss and Other Comprehensive Income</b>	<b>5</b>
<b>Balance Sheet</b>	<b>6</b>
<b>Statement of Changes in Equity</b>	<b>7</b>
<b>Cash Flow Statement</b>	<b>8</b>
<b>Notes to the financial statements</b>	<b>9 - 21</b>

# HGHL Holdings Limited

## Directors' report

The directors present their annual report on the affairs of HGHL Holdings Limited ("the Company"), together with the financial statements and auditor report, for the year ended 31 March 2019. The directors have taken advantage of the exemption not to include a strategic report in accordance with s414 of the Companies Act 2006. This directors' report has been prepared in accordance with the provisions applicable to companies entitled to the small companies' exemption.

### Principal activities

The principal activity of the Company is that of a holding and financing company.

### Business review and future developments

The Company made a profit after tax of US\$ 474,102 during the period (31 March 2018: US\$ 878,955). The directors do not anticipate any significant changes to the business. The directors were informed that Quaker Chemical Corporation (NYSE: KWR) and Houghton International had announced on Tuesday, July 23, 2019, that they received approval from the United States Federal Trade Commission for their combination. This was the final approval required. The approval is subject to the divestiture of certain product lines comprising approximately three percent of combined company revenue which is consistent with previous guidance. The divestiture will occur concurrent with the close of the combination which is expected to be on Thursday, August 1, 2019. The outstanding debt due to the State Bank of India will be extinguished at closing.

### Going concern

The company is expected to continue to generate positive cash flows on its own account for the foreseeable future. On the basis of their assessment of the company's financial position and of the enquiries made of the Directors of Gulf Oil Corporation Limited, the company's directors have a reasonable expectation that the company will be able to continue in operational existence for the foreseeable future. The company's debt with third parties is guaranteed by Gulf Oil International Limited. Thus, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

### Directors

The directors, who served throughout the period, and to date were as follows:

Sandra Georgeson  
Camille Nehme

### Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the directors are aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the directors have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

KPMG Audit LLC was appointed as auditors of the Company for the financial year ended 31 March 2019.

Approved by the Board and signed on its behalf by:



Camille Nehme  
Director  
1<sup>st</sup> August 2019  
16 Charles II Street,  
London,  
United Kingdom,  
SW1Y 4QU

## **HGHL Holdings Limited**

### **Statement of directors' responsibilities in respect of the directors' report and the financial statements**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs as adopted by the EU) and applicable law.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable, relevant and reliable;
- state whether they have been prepared in accordance with IFRSs as adopted by the EU;
- assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

## **HGHL Holdings Limited**

### **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HGHL HOLDINGS LIMITED**

#### **Opinion**

We have audited the financial statements of HGHL Holdings Limited ("the company") for the year ended 31 March 2019 which comprise the Statement of Profit or Loss and Other Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity, the Cash Flow Statement and related notes, including the accounting policies in note 3.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

#### **Going concern**

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the company or to cease its operations, and as they have concluded that the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements. In our evaluation of the directors' conclusions, we considered the inherent risks to the company's business model, including the impact of Brexit, and analysed how those risks might affect the company's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the company will continue in operation.

#### **Directors' report**

The directors are responsible for the directors' report. Our opinion on the financial statements does not cover that report and we do not express an audit opinion thereon.

Our responsibility is to read the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the directors' report;
- in our opinion the information given in that report for the financial year is consistent with the financial statements; and
- in our opinion that report has been prepared in accordance with the Companies Act 2006.

# HGHL Holdings Limited

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HGHL HOLDINGS LIMITED

### Matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.

We have nothing to report in these respects.

### Directors' responsibilities

As explained more fully in their statement set out on page 2, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

### The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



**Edward Houghton (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**  
*Chartered Accountants*

Heritage Court  
41 Athol Street  
Douglas  
Isle of Man  
IM99 1HN

9 August 2019

**HGHL Holdings Limited**  
**Statement of Profit or Loss and Other Comprehensive Income**  
For the year ended 31 March 2019

	Note	2019 \$	2018 \$
Administrative expenses		(98,366)	(67,417)
<b>Operating loss</b>		<b>(98,366)</b>	<b>(67,417)</b>
Finance income	5	7,655,663	9,258,486
Finance costs	5	(6,973,770)	(8,260,959)
<b>Profit before taxation</b>		<b>583,527</b>	<b>930,110</b>
Tax	6	(109,425)	(51,155)
<b>Profit after taxation</b>		<b>474,102</b>	<b>878,955</b>
<b>Other comprehensive income</b>			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Gain on available for sale financial assets	7	10,722,132	42,687,674
<b>Total Comprehensive income for the year</b>		<b>11,196,234</b>	<b>43,566,629</b>

The notes on pages 9 to 21 form an integral part of these financial statements.

**HGHL Holdings Limited**  
**Balance Sheet**  
As at 31 March 2019

	Note	2019 \$	2018 \$
<b>Non-current assets</b>			
Investments	7,17	78,190,061	67,467,929
Loans to other group entities	14	-	70,321,957
		<u>78,190,061</u>	<u>137,789,886</u>
<b>Current assets</b>			
Loans to other group entities	14	71,662,457	43,200,000
Trade and other receivables	8	205,474	327,332
Cash and bank balances		586,292	26,145
		<u>72,454,223</u>	<u>43,553,477</u>
<b>Total assets</b>		<u>150,644,284</u>	<u>181,343,363</u>
<b>Current liabilities</b>			
Trade and other payables	10	785,338	213,598
Borrowings	9	44,976,703	43,200,000
Loans from related parties	9	26,000,000	26,000,000
		<u>71,762,041</u>	<u>69,413,598</u>
<b>Net current assets/(liabilities)</b>		<u>692,182</u>	<u>(25,860,121)</u>
<b>Total Assets less Current Liabilities</b>		<u>78,882,243</u>	<u>111,929,765</u>
<b>Non-current liabilities</b>			
Borrowings	9	-	44,243,756
		-	<u>44,243,756</u>
<b>Total liabilities</b>		<u>71,762,041</u>	<u>113,657,354</u>
<b>Net assets</b>		<u>78,882,243</u>	<u>67,686,009</u>
<b>Equity</b>			
Share capital	11	160,456	160,456
Retained profit	12	78,721,787	67,525,553
<b>Equity attributable to owners of the Company</b>		<u>78,882,243</u>	<u>67,686,009</u>

The notes of pages 9 to 21 form an integral part of the financial statements.

The financial statements of HGHL Holdings Limited (Registered number: 08302976) were approved by the board of directors and authorised for issue on 1<sup>st</sup> August 2019. They were signed on its behalf by:

Camille Nehme

Director



**HGHL Holdings Limited**  
**Statement of Changes in Equity**  
**For the year ended 31 March 2019**

	Share capital \$	Retained profit / (loss) \$	Total \$
Balance as at 31 March 2017	160,456	23,958,924	24,119,380
Profit for the year	-	878,955	878,955
Other comprehensive income for the year	-	42,687,674	42,687,674
<b>Balance at 31 March 2018</b>	<u>160,456</u>	<u>67,525,553</u>	<u>67,686,009</u>
Profit for the year	-	474,102	474,102
Other comprehensive income for the year	-	10,722,132	10,722,132
<b>Balance at 31 March 2019</b>	<u>160,456</u>	<u>78,721,787</u>	<u>78,882,243</u>

The notes of pages 9 to 21 form an integral part of the financial statements.

**HGHL Holdings Limited**  
**Cash Flow Statement**  
**For the year ended 31 March 2019**

	Note	2019 \$	2018 \$
Net cash used in operating activities	13	(131,849)	(86,839)
<b>Investing activities</b>			
Interest received		7,663,501	10,060,184
Repayment of loans provided		41,915,000	35,685,540
<b>Net cash generated by investing activities</b>		<u>49,578,501</u>	<u>45,745,724</u>
<b>Financing activities</b>			
Repayments of borrowings		(43,200,000)	(38,400,000)
Finance costs paid		(5,686,505)	(7,540,526)
<b>Net cash used in financing activities</b>		<u>(48,886,505)</u>	<u>(45,940,526)</u>
<b>Net increase/(decrease) in cash and cash equivalents</b>		560,147	(281,641)
<b>Cash and cash equivalents at beginning of period</b>		26,145	307,786
<b>Cash and cash equivalents at end of period</b>		<u><u>586,292</u></u>	<u><u>26,145</u></u>

The notes of pages 9 to 21 form an integral part of the financial statements.

# **HGHL Holdings Limited**

## **Notes to the financial statements**

### **For the year ended 31 March 2019**

#### **1. General information**

HGHL Holdings Limited is a private company incorporated in the United Kingdom under the UK Companies Act 2006. The address of the registered office is 16 Charles II Street, London, SW1Y4QU, United Kingdom. The company was incorporated on 21 November 2012. The nature of the company's operations and its principal activities are set out in the Director's report on page 1.

These financial statements are prepared for the year ended 31 March 2019. The financial statements are presented in US Dollars which is the company's functional currency.

#### **2. Going concern**

The company's business activities, together with the factors likely to affect its future development and position, are set out in the Director's Report on page 1.

The company is expected to continue to generate positive cash flows on its own account for the foreseeable future. On the basis of their assessment of the company's financial position and of the enquiries made of the Directors of Gulf Oil Corporation Limited, the company's directors have a reasonable expectation that the company will be able to continue in operational existence for the foreseeable future. The company's debt with third parties is guaranteed by Gulf Oil International Limited. Thus, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### **3. Significant accounting policies**

##### **3.1 Basis of accounting**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by EU.

The financial statements have been prepared on the historical cost basis, except for the revaluation of certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. The principal accounting policies adopted are set out below.

##### **3.2 Change in accounting policy**

In these financial statements the Company has changed its accounting policies in the following areas:

The company has adopted the following IFRSs in these financial statements:

- IFRS 9: Financial Instruments
- IFRS 15: Revenue from Contract with Customers

Changes in accounting policies resulting from the adoption of these Standards have been applied retrospectively. These Standards will only impact the disclosures within the financial statements.

##### **Standards issued but not yet effective**

A number of new Standards are effective for annual periods beginning after 1 January 2019 and earlier adoption is permitted; however, the Company has not early adopted the new or amended standards in preparing these financial statements.

The following amended standards and interpretations are not expected to have a significant impact on the Company's financial statements:

- IFRS 16 Leases
- IFRIC 23 Uncertainty over Income Tax Treatments
- Prepayment Features with Negative Compensation (Amendments to IFRS 9)
- Long term interests in Associates and Joint Ventures (Amendments to IAS 28)
- Plan Amendments, Curtailment or Settlement (Amendments to IAS 19)
- Annual Improvements to IFRS Standards 2015–2017 Cycle – various standards

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**3. Significant accounting policies (continued)**

**3.3 Accounting Policies**

**Foreign currency**

The financial statements are presented in US dollars, which is the currency of the primary economic environment in which the Company operates (its functional currency).

Transactions in foreign currencies are translated to the Company's functional currencies at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined.

**Financial instruments**

**(i) Recognition and initial measurement**

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

**(ii) Classification and subsequent measurement**

**Financial assets**

*(a) Classification*

On initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial

# HGHL Holdings Limited

## Notes to the financial statements

### For the year ended 31 March 2019

#### 3. Significant accounting policies (continued)

asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

##### *Cash and cash equivalents*

Cash and cash equivalents comprise cash balances.

##### *(b) Subsequent measurement and gains and losses*

*Financial assets at FVTPL* - these assets (other than derivatives designated as hedging instruments) are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

*Financial assets at amortised cost* - These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

*Debt investments at FVOCI* - these assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

*Equity investments at FVOCI* - these assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

##### **Financial Liabilities**

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

##### **Impairment**

The company recognises loss allowances for expected credit losses (ECLs) on financial assets measured at amortised cost, debt investments measured at FVOCI and contract assets.

The company measures loss allowances at an amount equal to lifetime ECL, except for other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition which are measured as 12-month ECL.

Loss allowances for trade receivables and contract assets are always measured at an amount equal to lifetime ECL. Trade receivables and contract assets with significant financing component are measured using the general model described above.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECL, the company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the company's historical experience and informed credit assessment and including forward-looking information.

The company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the company in full, without recourse by the company to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due.

# **HGHL Holdings Limited**

## **Notes to the financial statements**

### **For the year ended 31 March 2019**

#### **3. Significant accounting policies (continued)**

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over which the company is exposed to credit risk.

##### *Measurement of ECLs*

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the company expects to receive). ECLs are discounted at the effective interest rate of the financial asset.

##### *Credit-impaired financial assets*

At each reporting date, the company assesses whether financial assets carried at amortised cost and debt securities at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

##### *Write-offs*

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery.

#### **Taxation**

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised.

#### **Financing income and expenses**

Financing expenses include interest payable on borrowings. Financing income comprise interest receivable on loans receivable.

Interest income and interest payable is recognised in profit or loss as it accrues, using the effective interest method.

#### **Administrative expenses**

Administrative expenses include accountancy, directors and professional expenses. Expenses are accounted for on an accruals basis.

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**4. Critical judgements in applying the company's accounting policies and key sources of estimation uncertainty**

In the application of the Company's accounting policies, which are described in note 3, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

During the year, there were no critical judgements made in applying the company's accounting policies.

The key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting period that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below:

**Valuation of investment**

Management have exercised judgement in their assessment of the fair value of the Company's investment in Gulf Houghton Lubricants Limited which holds the investment in Global Houghton Limited ("Houghton"). The valuation of this investment is dependent on the proposed transaction between Quaker Chemical Corporation, a public listed company on the New York Stock Exchange, and Gulf Houghton Lubricants Limited, announced on 4 April 2017 (the "Transaction"). The valuation methodology uses significant inputs which are not based on observable market data; therefore, this valuation technique is classified as level 3 in the fair value hierarchy. Details of the valuation of the investment are provided in note 7. Given the announcement of the Transaction, management applied a Probability-Weighted Expected Return Method ("PWERM") in estimating the fair value of Houghton. Specifically, two scenarios were considered: i) a valuation of Houghton assuming the transaction does not close (i.e. a "standalone" valuation), and ii) a valuation of Houghton assuming the transaction does close. The valuation results for the two Scenarios were then weighted based on input regarding the likelihood of each occurring. Management assessed the probability of 70% be assigned to the likelihood of the transaction completing. This was based on an evaluation of the regulatory approval for the transaction to proceed. Detailed sensitivity analysis has been carried out and management is confident that the carrying amount of the asset represents fair value. An increase in probability to 80% would increase the fair value of the investment by \$4,900,694. A decrease in probability to 50% would represent a reduction in fair value of \$9,801,388.

**5. Finance costs**

	2019 \$	2018 \$
Interest on loans (including bank interest)	(3,961,233)	(4,906,962)
Letter of credit charges	(1,212,537)	(1,553,997)
Guarantee commission	(1,800,000)	(1,800,000)
	<hr/>	<hr/>
Total interest expense	(6,973,770)	(8,260,959)
Finance income (note 15)	7,655,663	9,258,486
	<hr/>	<hr/>
Net finance income	<u>681,893</u>	<u>997,527</u>

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**6. Tax**

There is a corporation tax charge in 2019 as the tax losses carried forward from prior years have been utilised and therefore \$583,527 is taxable at 19%.

	2019 \$	2018 \$
Profit before taxation	583,527	930,111
Tax calculated at 19% (2018 – 19%)	110,870	176,721
Effects of:		
Utilisation of tax losses	-	(125,566)
Income tax refund	(1,445)	-
Income tax expense	109,425	51,155

Note: \$ 1,445 relates to a refund received for overpayment in FY18, hence the tax shown on profit or loss is \$ 109,425.

**7. Available for sale investments**

	<u>Non-Current</u> 2019 \$	<u>Non-Current</u> 2018 \$
Available-for-sale investments carried at fair value		
Opening balance	67,467,929	24,780,255
Change in fair value	10,722,132	12,244,223
Gulf Houghton Lubricants Limited waiver		30,443,451
Total investments	78,190,061	67,467,929

As of 31 March 2014 the Company was holding a strategic non-controlling interest of 10% in GHGL London Limited. On 18 August 2014, these shares were exchanged for a 10% interest in newly formed Gulf Houghton Lubricants Limited (“Investee Company”). These shares are not held for trading and accordingly are classified as available for sale. The fair value of the investment is a Hierarchy 3 fair value and is calculated based on the value in use of the company in which investment is held. The value in use of the underlying investment held by the Investee Company is calculated using Discounted Cash Flow method (“DCF”) and Market Approach. The DCF Method comprised of four steps: 1) Estimate future cash flows for a certain discrete projection period; 2) Discount these cash flows to present value at a rate of return that considers the relative risk of achieving the cash flows and the time value of money; 3) Estimate the terminal value of cash flows subsequent to the discrete projection period; and 4) Combine the present value of the terminal cash flows with the discrete projection period cash flows to indicate the Fair Value. The Market Approach indicates the fair value of a business based on a comparison of the business to comparable firms in similar lines of business that are publicly-traded or which are part of a public or private transaction, as well as prior company transactions.

Given the announcement of the Transaction (note 17), management applied a Probability-Weighted Expected Return Method (“PWERM”) in estimating the fair value of Houghton, the valuation analysis included, inter alia, a review of the historical and prospective financial information, analysis of general market data, outlook for the speciality chemical industry, data of publicly-traded companies engaged in a similar line of business, discussions with management, as well as consideration surrounding the probability of closing the transaction.

The assumptions underlying the valuation were based on discussions with management, analysis of historical financial performance for the Company, and consideration of industry projections, as the basis for projecting future cash flows. In particular, management provided a forecast for FY 2019 and long-term projections through FY 2023. Management’s



**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**7. Available for sale investments (continued)**

projections were then extended to ramp down growth to an assumed inflationary level by FY 2027 (collectively, FY 2019 through FY 2027 is the "Projection Period").

Key assumptions:

- Sales growth rates
- Profit margins
- Terminal value
- Discount rate
- Taxation rate
- Alpha rate

Determination of assumptions:

- Growth rates are internal forecasts based on both internal and external market information.
- Margins reflect past experience, adjusted for expected changes.
- Terminal value was based on a normalized available debt free cash flow estimated for the terminal year. Revenue was estimated to grow at 2.5% per year.
- In consideration of the discount rate, it was assessed that typical investors would require a WACC of 10.25%.
- Taxation rates based on appropriate rates for each region.
- Alpha rate

The value of the investment increased by \$10,722,132 during the year.

**8. Trade and other receivables**

	2019 \$	2018 \$
Accrued Income (with related party)	201,874	265,213
VAT receivable	-	40,747
Prepayments	3,600	21,372
	<u>205,474</u>	<u>327,332</u>

The carrying value of trade and other receivables approximate their fair value due to the short-term maturities or nature of these instruments. All trade and other receivables are held as loans and receivables.

**9. Borrowings**

	2019 \$	2018 \$
<b>Unsecured borrowing at amortised cost</b>		
Loans from related parties	26,000,000	26,000,000
	<u>26,000,000</u>	<u>26,000,000</u>
<b>Secured borrowing at amortised cost</b>		
Bank loans	45,000,000	88,200,000
Less: Capitalised fees	(23,297)	(756,244)
	<u>44,976,703</u>	<u>87,443,756</u>
<b>Total borrowings</b>	<u>70,976,703</u>	<u>113,443,756</u>

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**9. Borrowings (continued)**

Amount due for settlement within 12 months	<u>70,976,703</u>	<u>69,200,000</u>
Amount due for settlement after 12 months	<u>0</u>	<u>44,243,756</u>

The other principal features of the company's borrowings are as follows.

- (i) On 18<sup>th</sup> December 2012, the Company received an interest-free loan of \$26,000,000 from Gulf International Lubricants Limited to finance the investment in GHGL London Limited. The loan does not have a fixed repayment schedule and is repayable on demand.
- (ii) An external loan of \$300,000,000 was taken on 18<sup>th</sup> December 2012. Repayments commenced on 18<sup>th</sup> March 2015 and will continue until 15<sup>th</sup> November 2019. During the period, there was a repayment of USD 43,200,000 (2018: USD 38,400,000). Interest on loan is charged at an effective rate of 6.27% (March 2018: 6.25%) which is total of 2.75% (March 2018: 2.75%) fixed interest, 2.34% (March 2018: 2.32%) Libor rate and 1.18% (March 2018: 1.18%) Letter of credit (LOC) rate.

The carrying value of borrowings approximates its fair value as at 31 March 2019 due to floating interest rates being applicable to a majority of the borrowings. All borrowings are held at amortised cost.

**10. Trade and other payables**

	2019 \$	2018 \$
Interest payable	661,733	145,446
Trade creditor	12,735	16,997
Corporation tax payable	110,870	51,155
	<u>785,338</u>	<u>213,598</u>

The carrying value of trade and other payables approximates its fair value. All trade and other payables are held at amortised cost.

**11. Share capital**

	2019 \$	2018 \$
Authorised, allotted, called up and fully paid: 100,000 ordinary shares of £1 each	<u>160,456</u>	<u>160,456</u>

The Company has one class of ordinary shares which carry no right to fixed income and were issued on incorporation.

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**12. Retained profit / (loss)**

	2019 \$	2018 \$
Opening balance	67,525,553	23,958,924
Profit for the period	474,102	878,955
Other comprehensive income	10,722,132	42,687,674
Closing balance	<u>78,721,787</u>	<u>67,525,553</u>

The retained profit comprises the accumulated comprehensive income of the company, less any dividends paid.

**13. Notes to the cash flow statement**

	2019 \$	2018 \$
Profit for the period after tax	474,102	878,955
Adjustments for: Movements in working capital	-	-
	<u>474,102</u>	<u>878,955</u>
Interest receivable	(7,655,663)	(9,258,486)
Interest payable	7,049,712	8,292,692
Net cash from operating activities	<u>(131,849)</u>	<u>(86,839)</u>

**14. Financial Instruments**

**Capital risk management**

The Company manages its capital to ensure that the Company will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the Company consists of net debt (borrowings disclosed in note 9 after deducting cash and bank balances), and equity of the company's parent, comprising issued capital and retained earnings as disclosed in notes 11 to 12. The Company is an investment holding company.

**Interest rate risk management**

The Company is exposed to interest rate risk because it borrows funds at floating interest rates. The Company's profit before tax would decrease by \$225,000 (2018: \$561,000) if LIBOR increases by 50 basis points.

The Company's exposures to interest rates on financial assets and financial liabilities are detailed in the liquidity risk management section of this note.

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**14. Financial Instruments (continued)**

**Credit risk management**

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company.

Trade receivables and loans to other group entities consist of a receivable from a related party and considers the credit risk from the related party to be low based on the financial position of the counter party.

**Liquidity risk management**

The company receives interest income in time to pay the interest expense. Payments are received from the related party in time for repayments of the bank borrowings.

**Liquidity and interest risk tables**

The following tables details the Company's remaining contractual maturity for its non-derivative financial liabilities with agreed repayment periods. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay and the undiscounted amount are derived from the interest rate curve. The table includes both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rate curves at the balance sheet date. The contractual maturity is based on the earliest date on which the Company may be required to pay.

	Weighted average effective interest rate %	Less than 1 year \$	1-5 years \$	Total \$
<b>31 March 2019</b>				
Non-interest bearing	-	26,000,000	-	26,000,000
Variable interest rate instruments	6.27	44,976,703	-	44,976,703
		<u>70,976,703</u>	<u>-</u>	<u>70,976,703</u>
Principal		4,450,239	-	4,450,239
Interest				
<b>31 March 2018</b>				
Non-interest bearing	-	26,000,000	-	26,000,000
Variable interest rate instruments	6.25	43,200,000	44,243,756	88,200,000
		<u>69,200,000</u>	<u>45,000,000</u>	<u>114,200,000</u>
Principal		4,461,934	1,400,188	5,862,122
Interest				

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**14. Financial Instruments (continued)**

**Liquidity and interest risk tables (continued)**

The following table details the Company's expected maturity for its non-derivative financial assets. These are repayable on mutual consent. The tables below have been drawn up based on the undiscounted contractual maturities of the financial assets. The inclusion of information on non-derivative financial assets is necessary to understand the Company's liquidity risk management as the liquidity is managed on a net asset and liability basis.

	Weighted average effective interest rate %	Less than 1 year \$	1-5 years \$	Total \$
<b>31 March 2018</b>				
Fixed interest rate instruments	6.96	43,200,000	70,321,957	113,521,957
Trade and other receivable	-	327,332	-	327,332
		<u>43,527,332</u>	<u>70,321,957</u>	<u>113,849,289</u>
<b>31 March 2019</b>				
Fixed interest rate instruments	6.27	71,662,457	-	71,662,457
Trade and other receivable	-	205,474	-	205,474
		<u>71,867,931</u>	<u>-</u>	<u>71,867,931</u>

The loan balance of \$71,662,457 (2018: \$113,521,957) to Gulf Oil International Limited (Borrower) is repayable by the Borrower in full by December 18, 2019, and the payment profile mirrors the payment profile of the capital repayments of the bank liability. Consequently, \$71,662,457 is reflected as repayable in less than one year (2018: \$43,200,000).

**15. Related party transactions**

Gulf Oil Corporation Limited (GOCL) incorporated in India is the immediate parent company of this Company throughout the financial period. The financial statements of GOCL are available at its registered office at Kukatpally, Hyderabad, India. The ultimate parent company of the Company is Hinduja Power Limited.

The company has had a number of transactions with companies within the Gulf Oil International Limited group. Given below are details of the transactions during the period and the balances at balance sheet date with related parties of the Company. The carrying amount of these assets and liabilities approximates their fair value. There are no past due or impaired receivable balances.

On 4 April 2017, Quaker Chemical Corporation ("Quaker") executed a definitive agreement to combine with Global Houghton Limited ("Houghton"). Under the terms of the agreement, Houghton shareholders will receive \$172,500,000 of cash and a 24.5% ownership in the combined company. In addition, Quaker will assume Houghton's debt and cash.

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**15. Related party transactions (continued)**

<b>31 March 2019</b>	<b>Immediate Parent</b>	<b>Others</b>
<b>Transactions</b>	<b>\$</b>	<b>\$</b>
Interest income	-	7,655,663
Interest expense	-	-
Guarantee Commission	(1,800,000)	-
	<u>(1,800,000)</u>	<u>7,655,663</u>
<b>Balances</b>		
Loan given	-	71,662,457
Loan received (note 9)	-	26,000,000
Trade and other payables	-	785,337
Trade and other receivables	-	205,474
	<u>-</u>	<u>98,653,268</u>
<b>31 March 2018</b>	<b>Immediate Parent</b>	<b>Others</b>
<b>Transactions</b>	<b>\$</b>	<b>\$</b>
Interest income	-	9,258,486
Reimbursement of expenses	-	-
Guarantee Commission	(1,800,000)	-
	<u>(1,800,000)</u>	<u>9,258,486</u>
<b>Balances</b>		
Loan given	-	113,521,957
Loan received	-	26,000,000
Trade and other payables	-	213,598
Trade and other receivables	-	327,332
	<u>-</u>	<u>140,062,887</u>

**16. Auditor's remuneration**

Fees payable to KPMG Audit LLC and their associates for the audit of the company's annual accounts were \$32,826 (KPMG 2018: \$28,404). Non non-audit fees were paid to KPMG Audit LLC for the year ended 31 March 2019.

**HGHL Holdings Limited**  
**Notes to the financial statements**  
**For the year ended 31 March 2019**

**17. Subsequent Events**

The company has a 10% investment in Gulf Houghton Lubricants Limited which holds the investment in Global Houghton Limited (“Houghton”). On 4 April 2017, Houghton announced its intention to enter into a business combination with Quaker Chemicals Corporation (“Quaker”), a public listed company on the New York Stock Exchange. The transaction had been pending approval from regulatory authorities before proceeding with the merger.

On 24 July 2019, Quaker announced that they received approval from the United States Federal Trade Commission for their merger with Houghton. This was the final approval required. The transaction closed on 1 August 2019.

The company’s investment in Gulf Houghton Lubricants Limited as at 31 March 2019 was based on a probability-weighted expected return. The subsequent events detailed above will have a positive impact on the value of the investment.